Farrell Seymore Superintendent Tiffany Yelder Assistant Superintendent Pam Fourtenbary Assistant Superintendent Chris Harrison Chief Financial Officer



Board of Education J. Kevin Royal, M.D. Chairman Antione T. Harvis Patsy Boyd Parker Charles D. Beams, Jr. Tipi Miller

## CITY OF OPELIKA BOARD OF EDUCATION

## **BID ANNOUNCEMENT**

BID # 23-0417-002 Band Instruments

THE CITY OF OPELIKA BOARD OF EDUCATION INVITES YOU TO BID ON THE UPCOMING BAND INSTRUMENT BID FOR OPELIKA CITY SCHOOLS. BIDS WILL BE RECEIVED IN THE SUPERINTENDENT'S OFFICE UNTIL 2:00 P.M. CST, MONDAY, APRIL 17, 2023.

ANY QUESTIONS REGARDING THE BID SPECIFICATIONS OR THE BID PROCESS SHOULD BE DIRECTED TO:

## TIFFANY YELDER, ASSISTANT SUPERINTENDENT OPELIKA CITY SCHOOLS 300 SIMMONS STREET OPELIKA, AL 36801 (334) 745-9700

Sealed bids must be received prior to 2:00 p.m. CST on Monday, April 17, 2023. Sealed envelopes must be clearly marked in the bottom corner with the Bid #, Title, Date & Time. No faxed, emailed or partial bids will be accepted.

BID TABULATION FORM Band Instrument Bid #23-0417-002 04/17/2023		ART's Music Shop Montgomery, AL		GADSDEN Music CO Gadsden, AL		MUSIC & ARTS Frederick, MD	
QTY	Instrument Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
5	Yamaha YHR-567 Double French Horn	\$3,011.00	\$15,055.00	\$2,640.00	\$13,200.00	\$2,813.41	\$14,067.05
4	Yamaha YEP-201 Series 3-Valve Euphonium	\$1,792.00	\$7,168.00	\$1,569.00	\$6,276.00	\$1,823.52	\$7,294.08
6	Yamaha YBB-105WC Series 3-Valve 3/4 BBb Tuba	\$3,583.00	\$21,498.00	\$3,140.00	\$18,840.00	\$3,645.88	\$21,875.28
6	DEG A18-MC100 Handy Tuba Rest Stand	\$54.00	\$324.00	\$66.00	\$396.00	\$55.86	\$335.16
0	Fox Renard Model 51 Basson		\$0.00	\$4,650.00	\$0.00		\$0.00
0	Fox Renard Model 333 Protege Oboe		\$0.00	\$2,700.00	\$0.00		\$0.00
1	Yamaha YTS-480 Tenor Saxophone Lacquered	\$2,550.00	\$2,550.00	\$2,235.00	\$2,235.00	\$2,465.17	\$2,465.17
1	Yamaha YBS-480 Intermediate Eb Baritone Saxophone Gold Lacquer Lacquer Keys	\$5,432.00	\$5,432.00	\$4,760.00	\$4,760.00	\$5,527.40	\$5,527.40
1	Yamaha YCL-221 Student Bass Clarinet With Low Eb	\$2,247.00	\$2,247.00	\$1,970.00	\$1 <i>,</i> 970.00	\$2 <i>,</i> 286.36	\$2,286.36
1	Yamaha YFL-362 Flute Offset G B-Foot	\$1,012.00	\$1,012.00	\$945.00	\$945.00	\$1,044.70	\$1,044.70
1	Yamaha YCL-255 Standard Bb Clarinet	\$541.00	\$541.00	\$470.00	\$470.00	\$421.52	\$421.52
1	Yamaha YAS-26 Standard Alto Saxophone	\$1,318.00	\$1,318.00	\$1,150.00	\$1,150.00	\$1,025.85	\$1,025.85
1	Bach BTR201 Student Bb Trumpet	\$480.00	\$480.00	\$425.00	\$425.00	\$497.96	\$497.96
1	Yamaha YSL-354 Student Tenor Trombone	\$731.00	\$731.00	\$640.00	\$640.00	\$557.31	\$557.31
0	Yamaha 4.5 Octave Intermediate Acoustalon Multi-Frame II Marimba		\$0.00	\$8,794.00	\$0.00		\$0.00
1	Yamaha 4.3 Octave Intermediate Acoustalon Marimba	\$4,608.00	\$4,608.00	\$4,600.00	\$4,600.00	\$5 <i>,</i> 852.16	\$5,852.16
1	Yamaha 3.5 Octave Acoustalon Symphonic Xylophone	\$2,772.00	\$2,772.00	\$2 <i>,</i> 430.00	\$2 <i>,</i> 430.00	\$3,088.64	\$3,088.64
1	Yamaha 3.0 Octave Silver Studio Vibraphone With Motor	\$4,985.00	\$4,985.00	\$4,370.00	\$4,370.00	\$5,553.08	\$5,553.08
1	Yamaha 2.5 Octave Concert Bells (YG1210)	\$1,138.00	\$1,138.00	\$995.00	\$995.00	\$1,267.46	\$1,267.46
1	Musser 1.5 Octave Symphonic Chimes - Chrome Finish	\$6,445.00	\$6,445.00	\$6,003.00	\$6,003.00	\$6,960.03	\$6,960.03
1	Set of 4 (23",26",29",32") - Yamaha Standard Series Timpani	\$10,711.00	\$10,711.00	\$9,390.00	\$9 <i>,</i> 390.00	\$11,932.29	\$11,932.29
1	36"x16" Yamaha Concert Bass Drum	\$1,032.00	\$1,032.00	\$1,450.00	\$1,450.00	\$1,149.35	\$1,149.35
1	Yamaha Tiltable Bass Drum Stand (For 36")	\$625.00	\$625.00	\$545.00	\$545.00	\$729.99	\$729.99
1	10", 12", 13", 14" Yamaha CT-8000 Single Headed Concert Tom Set with 2 x WS865A Stand	\$1,222.00	\$1,222.00	\$1,670.00	\$1,670.00	\$1,361.44	\$1,361.44
2	Pearl S-1030LS Concert Snare Stand	\$173.00	\$346.00	\$152.00	\$304.00	\$147.79	\$295.58
2	Black Swamp Concert Maple Snare Drum - 14x6.5	\$537.00	\$1,074.00	\$452.00	\$904.00	\$577.60	\$1,155.20
17	Yamaha Concert Snare Drum Stand (SS665)	\$79.80	\$1,356.60	\$69.00	\$1,173.00	\$98.53	\$1,675.01

BID TABULATION FORM Band Instrument Bid #23-0417-002 04/17/2023		ART's Music Shop Montgomery, AL		GADSDEN Music CO Gadsden, AL		MUSIC & ARTS Frederick, MD	
QTY	Instrument Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
3	Pearl Trap Table With Double Braced Stand (PTT1824W) - 18X24	\$163.00	\$489.00	\$160.00	\$480.00	\$214.99	\$644.97
1	LP Percussion Table - 22X19 (LP760A)	\$329.00	\$329.00	\$240.00	\$240.00	\$348.84	\$348.84
4	StageLine X-Type Keyboard Stand	\$54.95	\$219.80	\$32.00	\$128.00	\$32.97	\$131.88
1	TreeWorks Tre35db Classic Double-Row 69 Bar Chime	\$249.95	\$249.95	\$175.00	\$175.00	\$199.99	\$199.99
1	TreeWorks Tre52 Chime Mounting Bracket	\$32.00	\$32.00	\$18.00	\$18.00	\$24.99	\$24.99
1	TreeWorks Tre51 Hard-Sided Gig Bag Chime Case	\$42.00	\$42.00	\$29.00	\$29.00	\$39.99	\$39.99
2	Black Swamp 10" Overture Series Double Row Tambourine - TDOV	\$134.00	\$268.00	\$105.00	\$210.00	\$134.00	\$268.00
2	Sabian 06" Hand Hammered Triangle	\$94.00	\$188.00	\$60.00	\$120.00	\$74.14	\$148.28
2	Sabian 06" Triangle Bag	\$12.00	\$24.00	\$7.50	\$15.00	\$12.19	\$24.38
2	Danmar Triangle Clip	\$11.00	\$22.00	\$9.00	\$18.00	\$8.31	\$16.62
1	Grover Alloy 303 Deluxe Triangle Beater Set With Case - TBD	\$95.00	\$95.00	\$69.00	\$69.00	\$90.00	\$90.00
2	Pearl Goose Neck Cymbal Stand	\$163.00	\$326.00	\$135.00	\$270.00	\$200.00	\$400.00
1	Sabian 16" AA Suspended Cymbal	\$224.00	\$224.00	\$155.00	\$155.00	\$170.69	\$170.69
1	Sabian 18" AA Suspended Cymbal	\$262.00	\$262.00	\$182.00	\$182.00	\$200.03	\$200.03
1	Sabian 18" AA Viennese Crash Cymbals	\$495.00	\$495.00	\$365.00	\$365.00	\$400.05	\$400.05
1	Gibraltar 7614 Concert Cymbal Cradle	\$95.00	\$95.00	\$98.00	\$98.00	\$48.90	\$48.90
1	Wenger Percussion Cabinet	\$2,775.00	\$2,775.00	\$1,999.00	\$1,999.00	\$1,599.00	\$1,599.00
1	LP Matador Series Wood Bongos	\$189.00	\$189.00	\$155.00	\$155.00	\$165.68	\$165.68
1	LP Bongo Stand - Matador Strap Lock (M245)	\$139.00	\$139.00	\$128.00	\$128.00	\$156.97	\$156.97
0	Yamaha Stage Custom Birch 5-Piece Drum Set with Hardware - 20" Bass Drum		\$0.00	\$690.00	\$0.00		\$0.00
0	Sabian AAX Promotional Cymbal Pack		\$0.00	\$597.00	\$0.00		\$0.00
2	Boss DB-90 Dr. Beat Metronome	\$179.00	\$358.00	\$125.00	\$250.00	\$125.00	\$250.00
2	Sabian Finger Cymbals - Light Pair	\$28.00	\$56.00	\$19.00	\$38.00	\$19.13	\$38.26
1	Black Swamp 2 7/8" Grenadillo Castanets	\$165.00	\$165.00	\$134.00	\$134.00	\$165.00	\$165.00
2	Weiss Steel Sleigh Bells	\$34.95	\$69.90	\$45.00	\$90.00	\$32.14	\$64.28
1	Weiss Hand Selected Feng Wind Gong	\$480.00	\$480.00	\$352.00	\$352.00	\$361.96	\$361.96
1	Weiss Gong Stand - Large With Locking Wheels (WU322B)	\$146.00	\$146.00	\$112.00	\$112.00	\$275.46	\$275.46

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QTY	Instrument Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	LP Aspire Wood Conga Set with Stand	\$449.00	\$449.00	\$355.00	\$355.00	\$397.88	\$397.88
1	Medium - Black Swamp Overture Woodblock OV-WB2	\$21.00	\$21.00	\$14.00	\$14.00	\$18.00	\$18.00
1	Large - Black Swamp Overture Woodblock OV-WB1	\$23.00	\$23.00	\$15.50	\$15.50	\$46.00	\$46.00
2	Weiss 18" China Cymbal	\$77.95	\$155.90	\$66.00	\$132.00	\$278.51	\$557.02
2	Weiss 10" Traditional Cast Splash Cymbal	\$37.95	\$75.90	\$22.00	\$44.00	\$109.35	\$218.70
1	LP Black Beauty Cowbell	\$37.95	\$37.95	\$27.00	\$27.00	\$31.21	\$31.21
1	LP Super Guiro (LP243)	\$47.00	\$47.00	\$46.00	\$46.00	\$39.01	\$39.01
2	LP Rock Shaker - Gold (LP462)	\$32.00	\$64.00	\$21.00	\$42.00	\$27.31	\$54.62
1	LP Agogo Bells - Standard (LP231A)	\$49.00	\$49.00	\$39.00	\$39.00	\$42.91	\$42.91
1	Pearl Percussion Slap Stick	\$40.00	\$40.00	\$32.00	\$32.00	\$52.94	\$52.94
1	LP Rainstick - Traditional 49" (LP455A)	\$76.00	\$76.00	\$61.00	\$61.00	\$66.32	\$66.32
1	Weiss Classic Ratchet	\$34.95	\$34.95	\$29.00	\$29.00	\$53.44	\$53.44
1	Dobani Circular Bulb Horn	\$35.00	\$35.00	\$23.00	\$23.00	\$21.99	\$21.99
1	Weiss Bell Tree - Mountable with Steel Frame	\$209.95	\$209.95	\$352.00	\$352.00	\$390.16	\$390.16
1	LP Flex-A-Tone Standard (LP1-5)	\$38.00	\$38.00	\$33.00	\$33.00	\$31.21	\$31.21
1	LP Afuche/Cabasa - Standard Wood (LP234A)	\$42.00	\$42.00	\$37.00	\$37.00	\$35.10	\$35.10
1	LP Tri-Tone Samba Whistle - Gold (LP352)	\$41.00	\$41.00	\$37.00	\$37.00	\$35.10	\$35.10
1	LP Granite Block Set (LP1210)	\$219.00	\$219.00	\$222.00	\$222.00	\$218.49	\$218.49
10	Pearl BC820 Convertible Boom Cymbal Stand	\$65.00	\$650.00	\$56.00	\$560.00	\$78.99	\$789.90
1	LP Clave - Grenadilla (LP261)	\$28.00	\$28.00	\$19.00	\$19.00	\$23.40	\$23.40
1	LP Maracas - Professional (LP281)	\$28.50	\$28.50	\$24.00	\$24.00	\$23.40	\$23.40
0	Yamaha STAGEPAS 600BT Portable PA System With Bluetooth		\$0.00	\$771.00	\$0.00		\$0.00
1	Innovative CB3 Medium Concert Bass Drum Mallet	\$38.00	\$38.00	\$29.00	\$29.00	\$33.99	\$33.99
1	Innovative CB5 Rollers Concert Bass Drum Mallets	\$49.00	\$49.00	\$38.00	\$38.00	\$48.86	\$48.86
1	Innovative CB1 Extra Large Concert Bass Drum Mallet	\$41.00	\$41.00	\$31.00	\$31.00	\$38.99	\$38.99
1	Innovative CB4 Hard Concert Bass Drum Mallet	\$35.00	\$35.00	\$27.00	\$27.00	\$34.97	\$34.97
1	Innovative CG2 Small Gong Mallet	\$39.00	\$39.00	\$30.00	\$30.00	\$38.57	\$38.57
2	Innovative Christopher Lamb Chime Hammer - Medium	\$37.00	\$74.00	\$28.00	\$56.00	\$36.77	\$73.54

BID TABULATION FORM Band Instrument Bid #23-0417-002 04/17/2023		ART's Music Shop Montgomery, AL		GADSDEN Music CO Gadsden, AL		MUSIC & ARTS Frederick, MD	
QTY	Instrument Description	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Innovative Concert Series CT1 Legato Timpani Mallets	\$42.00	\$42.00	\$32.00	\$32.00	\$41.66	\$41.66
1	Innovative Concert Series CT2 Medium Soft Timpani Mallets	\$42.00	\$42.00	\$32.00	\$32.00	\$41.66	\$41.66
1	Innovative Concert Series CT3 Medium General Timpani Mallets	\$42.00	\$42.00	\$32.00	\$32.00	\$41.66	\$41.66
1	Innovative Concert Series CT4 Medium Hard Timpani Mallets	\$42.00	\$42.00	\$32.00	\$32.00	\$41.66	\$41.66
1	Innovative Concert Series CT5 Hard Timpani Mallets	\$42.00	\$42.00	\$32.00	\$32.00	\$41.66	\$41.66
1	Innovative Concert Series CT6 Hard Felt Ball Timpani Mallets	\$34.00	\$34.00	\$26.00	\$26.00	\$33.69	\$33.69
1	Innovative James Ross IP907 Small Brass Bell Mallets	\$37.00	\$37.00	\$28.00	\$28.00	\$36.56	\$36.56
2	Innovative James Ross IP906 Brilliant Bright Xylo/Bell Mallets	\$37.00	\$74.00	\$28.00	\$56.00	\$36.56	\$73.12
2	Innovative James Ross IP902 Med Soft Xylo/Bell Mallets	\$37.00	\$74.00	\$28.00	\$56.00	\$36.56	\$73.12
4	Innovative James Ross IP901 Soft Xylo/Bell Mallets	\$37.00	\$148.00	\$28.00	\$112.00	\$36.56	\$146.24
2	Innovative JC1SC James Campbell Soft Suspended Cymbal Mallets	\$49.00	\$98.00	\$37.00	\$74.00	\$44.37	\$88.74
4	Innovative Rattan Series RS251 Medium Rattan Vibe/Marimba Mallets	\$49.00	\$196.00	\$37.00	\$148.00	\$48.74	\$194.96
4	Innovative James Ross IP905 Bright Xylo/Bell Mallets	\$37.00	\$148.00	\$28.00	\$112.00	\$36.56	\$146.24
4	Innovative James Ancona IP2003 Medium Marimba Mallets	\$42.00	\$168.00	\$32.00	\$128.00	\$41.87	\$167.48
4	Innovative James Ancona IP2004 Hard Marimba Mallets	\$42.00	\$168.00	\$32.00	\$128.00	\$41.87	\$167.48
2	Gibraltar Stealth Transport System Hardware Bag	\$126.00	\$252.00	\$124.00	\$248.00	\$126.50	\$253.00
2	XL Protector Elite Air Series Snare Drum Case	\$99.00	\$198.00	\$80.00	\$160.00	\$99.00	\$198.00
2	Sabian 22" Standard Cymbal Bag	\$95.00	\$190.00	\$59.00	\$118.00	\$89.06	\$178.12
6	Innovative MB1 Small Cordura Mallet Bag	\$56.00	\$336.00	\$43.00	\$258.00	\$60.83	\$364.98
3	Innovative MB3 Large Cordura Mallet Bag	\$70.00	\$210.00	\$56.00	\$168.00	\$74.99	\$224.97
	Grand Total		\$107,591.40	$\mathbf{>}$	\$95,305.50		\$110,623.01

I recommend the band instrument bid be awarded to ART's Music in the amount of \$107, 591.40. They were not the lowest bidder; however, they did meet all specs of the bid. Gadsden Music & Music & Arts both submitted substitutions for instruments.

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