

D-19 SALES CALLS AND DEMONSTRATIONS

Salespersons are not permitted to call on teachers or other school staff members at school without authorization from the school administration. The Superintendent may give permission to sales representatives of educational products to see members of the school staff at times that will not interfere with the educational program. All presentations will be after the official working hours of teachers or staff members and will be totally voluntary. Only two (2) exceptions are made to this policy:

- The representative of the organization representing the majority of Opelika teachers and staff
- The company representing the Cafeteria Plan for all employees will be allowed to see employees twice each year during planning or break times within working hours.

These meetings will be fully voluntary as well, and will not conflict with actual instructional times.

ADOPTED: May 11, 2004

LEGAL REF: Code of Alabama 16-11-9